

## 1. GENERAL INFORMATION

|                                                                                                                                                                             |                       |                                |                                                          |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|--------------------------------|----------------------------------------------------------|
| Vessel Name:                                                                                                                                                                |                       | Vessel Country of Registry:    |                                                          |
| Primary Contact:                                                                                                                                                            |                       |                                |                                                          |
| Telephone:                                                                                                                                                                  | Fax:                  | Email:                         |                                                          |
| Mailing Address:                                                                                                                                                            |                       |                                | City:                                                    |
| State/Country:                                                                                                                                                              | Country of Residence: | Postal/Zip Code:               | Requested Effective Date:<br>__/__/__ (MM/DD/YYYY)       |
| Total Number of Crew:                                                                                                                                                       |                       | Total Number of Crew Applying: |                                                          |
| Please estimate the number of months this vessel will spend outside of U.S. waters in the next 12 months:                                                                   |                       |                                |                                                          |
| Are any employees/dependents currently residing in the U.S. or Canada? If yes, please provide details in census section.                                                    |                       |                                | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Do you expect the number of employees to vary in the next 12 months? If yes, please provide details.                                                                        |                       |                                | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Does the company currently have or offer medical insurance? If yes, please provide name of carrier, current and renewal rates, schedule of benefits, and claims experience. |                       |                                | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Has another insurance company refused to quote, terminated, or declined to offer coverage to the organization or its participants? If yes, please provide details.          |                       |                                | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Are any employees or dependents presently covered under COBRA or other continuation plans?                                                                                  |                       |                                | <input type="checkbox"/> Yes <input type="checkbox"/> No |

## 2. REQUESTED PLAN BENEFITS

|                                                                                                                                                                                                                                                                                                                         |                                                                                                              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
| <input type="checkbox"/> International Marine Medical Insurance <input type="checkbox"/> International Marine Medical Insurance Gold <input type="checkbox"/> International Marine Medical Insurance Platinum                                                                                                           |                                                                                                              |
| Deductible: <input type="checkbox"/> \$100 <input type="checkbox"/> \$150 <input type="checkbox"/> \$250 <input type="checkbox"/> \$500 <input type="checkbox"/> \$750 <input type="checkbox"/> \$1,000 <input type="checkbox"/> Other _____                                                                            |                                                                                                              |
| Coverage Area (Choose One): <input type="checkbox"/> Worldwide <input type="checkbox"/> Custom – Please indicate countries covered: _____<br><input type="checkbox"/> Worldwide excluding the U.S., Canada, China, Hong Kong, Japan, Macau, Singapore, and Taiwan*<br><small>*Except 30 days emergency/accident</small> |                                                                                                              |
| Life Insurance Benefit: ** <input type="checkbox"/> \$10,000 <input type="checkbox"/> \$25,000 <input type="checkbox"/> Other (\$100,000 maximum) _____<br><small>2-10 lives, \$10,000 minimum required. Maximum available guaranteed issue is \$100,000.</small>                                                       | <input type="checkbox"/> Optional Sports Expansion Coverage<br><small>(included with IMMI Gold plan)</small> |
| Dental Benefit: <input type="checkbox"/> Yes <input type="checkbox"/> No                                                                                                                                                                                                                                                |                                                                                                              |



**3. Please answer the following questions. If your answer to any question is yes, please give details in the space provided. Attach additional pages as necessary.**

|                                                                                                                                                                                                                                               |                                                          |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------|
| 1. Has any employee or dependent suffered from an injury, illness, or other medical/health condition that resulted in total claims, expenses, or costs of \$2,500 or more during the last three years?                                        | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 2. Are any employees or dependents currently hospitalized, confined at home or a treatment facility, disabled, or incapacitated?                                                                                                              | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 3. Are any employees or dependents currently pregnant?                                                                                                                                                                                        | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 4. Are any employees or dependents not able to work or perform activities of daily living due to illness, injury, or other medical/health condition?                                                                                          | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 5. Are you aware of any circumstances, chronic, congenital, terminal, pre-existing, or continuing medical, mental, or nervous conditions which can be expected to produce ongoing claims, expenses, or costs for any employees or dependents? | <input type="checkbox"/> Yes <input type="checkbox"/> No |

**4. CENSUS SUMMARY (Required for groups of 100 lives or more)**

| AGE   | MALE     |                  |                      |                  | FEMALE   |                  |                      |                  |
|-------|----------|------------------|----------------------|------------------|----------|------------------|----------------------|------------------|
|       | Employee | Employee+ Spouse | Employee+ Child(ren) | Employee+ Family | Employee | Employee+ Spouse | Employee+ Child(ren) | Employee+ Family |
| 19-24 |          |                  |                      |                  |          |                  |                      |                  |
| 25-29 |          |                  |                      |                  |          |                  |                      |                  |
| 30-34 |          |                  |                      |                  |          |                  |                      |                  |
| 35-39 |          |                  |                      |                  |          |                  |                      |                  |
| 40-44 |          |                  |                      |                  |          |                  |                      |                  |
| 45-49 |          |                  |                      |                  |          |                  |                      |                  |
| 50-54 |          |                  |                      |                  |          |                  |                      |                  |
| 55-59 |          |                  |                      |                  |          |                  |                      |                  |
| 60-64 |          |                  |                      |                  |          |                  |                      |                  |
| 65-69 |          |                  |                      |                  |          |                  |                      |                  |
| 70+   |          |                  |                      |                  |          |                  |                      |                  |

*International Marine Medical Insurance is a fully insured group benefit plan. The medical portion of the benefit plan is underwritten by Crum & Forster SPC, a member of the Crum & Forster Group of Companies and is available to members of the Fairmont Specialty Trust, LTD, c/o ITA Global Trust LTD, Camana Bay, Grand Cayman.*

*\*\*The Life portion of the benefit plan is underwritten by International Medical Insurance Group via Alstead Re, a segregated cell company distributed, managed, and administered, as agent for IMIG, by International Medical Group®, Inc. (IMG®).*



**CENSUS LISTING (For groups of fewer than 100 employees) Attach additional pages as necessary.**

| Gender | Employee Name | Class*** | Coverage Needed* | Date of Birth<br>(MM/DD/YYYY) | Occupation | Annual Salary** | # of Dependents Residing in U.S. or Canada | Nationality |
|--------|---------------|----------|------------------|-------------------------------|------------|-----------------|--------------------------------------------|-------------|
|        |               |          |                  | __/__/__                      |            |                 |                                            |             |
|        |               |          |                  | __/__/__                      |            |                 |                                            |             |
|        |               |          |                  | __/__/__                      |            |                 |                                            |             |
|        |               |          |                  | __/__/__                      |            |                 |                                            |             |
|        |               |          |                  | __/__/__                      |            |                 |                                            |             |
|        |               |          |                  | __/__/__                      |            |                 |                                            |             |
|        |               |          |                  | __/__/__                      |            |                 |                                            |             |
|        |               |          |                  | __/__/__                      |            |                 |                                            |             |
|        |               |          |                  | __/__/__                      |            |                 |                                            |             |

\*Status: Employee only (E) Employee+ Spouse (ES) Employee+ Child(ren) (EC) Employee+ Family (EF)

\*\*Provide salary only if a proposal is desired for life insurance coverage based upon a multiple of salary

\*\*\*Defined as a category of employees with easily distinguishable and identifiable common characteristics (i.e. management, non-management, hourly, salary, exempt, non-exempt, or sales)

**5. CERTIFICATION**

International Medical Group®, Inc., is authorized representative and plan administrator of the insurance contract which may be issued by the insurance carrier. IMG or the insurance carrier may ask for more information, depending on the request, responses, and information later revealed. The undersigned plan administrator and/or authorized representative of the plan certifies all information shown on this form is correct and complete to the best of his or her knowledge and belief. It is understood IMG and the insurance carrier intend to rely on this information as part of the premium and coverage evaluation process. It is also understood if the information provided is not accurate, truthful, correct, and complete, IMG and the insurance carrier reserve the right to decline coverage, terminate coverage, or revise premium rates accordingly. The plan and the undersigned acknowledge, understand, and agree 1) coverage is only offered to eligible participants whose applications are approved in writing by IMG and following timely receipt of premium owed and 2) this document is merely an invitation to inquire, not an application, and not a description of any losses for which benefits are payable.

|                                                                                          |                                           |
|------------------------------------------------------------------------------------------|-------------------------------------------|
| Authorized Representative Contact:                                                       | Title:                                    |
| Producer Name: <b>Eserman &amp; Associates Inc</b>                                       | Agency Name:                              |
| Are you the Producer of Record? <input type="checkbox"/> Yes <input type="checkbox"/> No |                                           |
| Producer Signature:                                                                      | Date: __/__/__ (MM/DD/YYYY)               |
| IMG Producer Number (if contracted with IMG): <b>80002187</b>                            | Email: <b>cliff@incompasinsurance.com</b> |
| Telephone:                                                                               | Fax:                                      |

**Send by one of the following secure methods:**

Secure Message Center: [www.imglobal.com/secure-message-center](http://www.imglobal.com/secure-message-center)

Fax: +1.317.655.4505

**For other inquiries, contact IMG by:**

Phone: +1.317.655.4500

Email: [insurance@imglobal.com](mailto:insurance@imglobal.com)



**GLOBAL**  
*peace of mind*