

Benefits of Becoming a Contracted Producer



Our producers are the most vital part of our business. We recognize the importance of the relationships we've built with them, and we rely on this global network of insurance advisors to promote and sell our complete line of international medical programs. To help our producers better serve their clients, we offer a broad base of support services.

- **Custom Fit Products** - We are your single resource. We offer a comprehensive range of international medical insurance and travel insurance products for your clients' insurance needs. These include individual, group, educational, mission, marine, and trip cancellation - both short and long-term coverage.
- **International Business Support** - Whether you are a novice or experienced international producer, we help educate you on our products and coach you through the international market.
- **Marketing Support** - Your success leads to our success. That's why when it comes to marketing your business, IMG is a valuable asset to you. In addition to Webinar training sessions and Live Chat, our dedicated sales and marketing team, product specialists and Internet marketing specialists are all ready to assist you - no matter your needs.
- **Sales Tools** - We provide you with a virtual international agency - a turnkey online operation helping you increase your sales and revenue. You have access to:
 - » Links for your Web site that create sales 24/7
 - » Personalized marketing materials that help you promote your agency
 - » Easy access to your clients' information for tracking purposes and remarketing campaigns
 - » Online sub-producer recruitment links
- **Incentive Programs** - We've created a number of incentive programs including:
 - » Yourshare® Program - one of a kind industry leading and commission generating program
 - » IMG RewardsSM Program - offers excellent promotional gifts
 - » IMG sponsored Pay-Per-Click Program - promotes your Web site globally
 - » Rewards Conference
- **On-site, Multilingual Administrative and Customer Service** - All of our administrative functions are performed in-house, allowing us to better serve you. Our staff includes international claims administrators who process tens of thousands of claims each year, handling virtually every language and currency, and multilingual customer service professionals.
- **Financial Security** - Our globally recognized partner, Sirius International Insurance Corporation (publ), offers the financial security and reputation demanded by international consumers. As our underwriter, Sirius is rated A (Excellent) by A.M. Best and A- by Standard and Poor's, offering the stability of a well-established insurance company.

For more information, please contact:

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